How Creator Credits Improve Identification and Payment

November 2020

DDEX Creator Credit Summit

Agenda

- What Are Creator Credits?
- Creator Credits at Music Services
- Today's Credits Value Chain & DDEX RIN
- Impact

The Panel

Tony Brooke

Warner Music Group

Adam Gorgoni

Composer, SONA

Ali Lieberman

Sound Exchange

Dae Bogan

The Mechanical Licensing Collective

Sara Jackson

Kobalt Music Group

What Are Creator Credits?

THE MUSICIANS ARE:

DÂVID BOWIE-GUITAR, SAX AND VOCALS.

MICK RONSON-GUITAR, PIANO AND VOCALS.

TREVOR BOLDER-BASS.

MICK WOODMANSEY-DRUMS.

DAVID BOWIE AND MICK RONSON

ALBUM PRODUCTION: DAVID BOWIE AND KEN SCOTT AT TRIDENT STUDIOS, LONDON.

PHOTOGRAPHS BRIAN WARD.

TERRY PASTOR OF MAIN ARTERY.

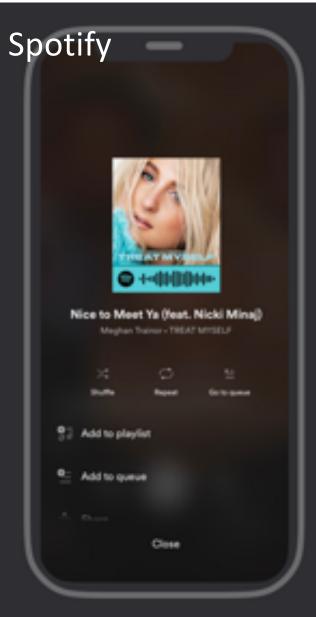
TO BE PLAYED AT MAXIMUM VOLUME.

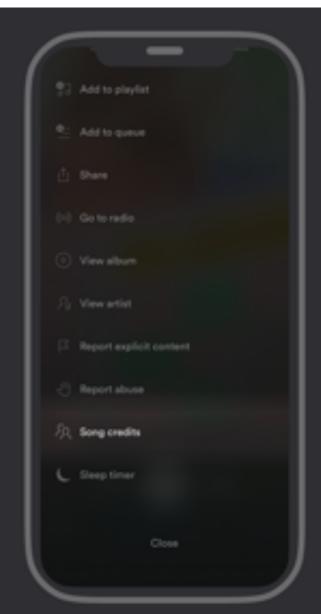


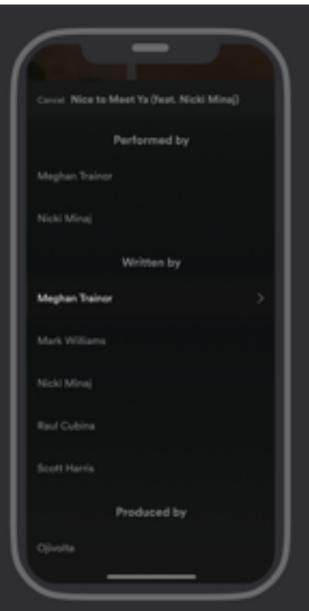
Today's Credits Include Much More...

- Text strings (names, roles etc.)
- Structured data (DDEX schema, allowed value sets, relationships)
- Identifiers
 - O Standardized: ISNI, IPI, IPN
 - o Proprietary: DSP, label, third-party
- Legal names, translations, alpha sort
- Parties
 - o People
 - o Groups (band/brand)
 - o Companies (publishers, record labels, PROs)

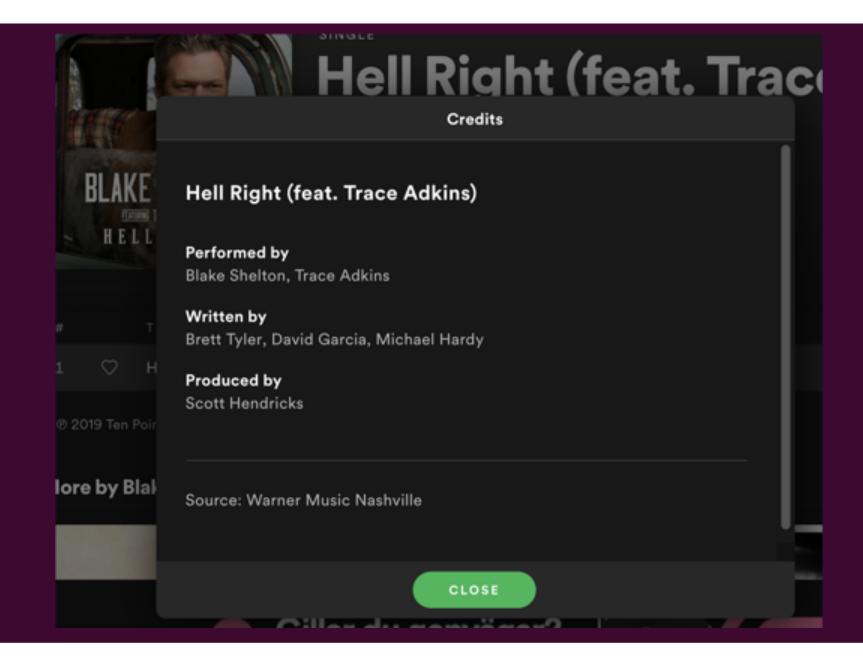
Creator Credits at Music Services







Spotify



Pandora













•••

Hell Right (feat. Trace Adkins)

Blake Shelton

From the album Hell Right (feat. Trace Adkins) (Single)

LYRICS

Hey

Yeah?

Tell 'em that story you were tellin' me Couple boys clock out about 5:35

See All Lyrics

SONG CREDITS

Acoustic Guitar: HARDY Acoustic Guitar: Ilya Toshinsky Additional Engineer: Scott Hendricks Assistant: Matt Tuggle

See All Song Credits

Hell Right (feat. Trace Adkins)

Blake Shelton

From the album Hell Right (feat. Trace Adkins) (Single)

SONG CREDITS

Main Artist: Blake Shelton Acoustic Guitar: HARDY

Acoustic Guitar: Ilya Toshinsky Additional Engineer: Scott Hendricks

Assistant: Matt Tuggle

Assistant Engineer: Kam Luchterhand

Backing Vocals: Perry Coleman Bass Guitar: Jimmie Lee Sloas Digital Editor: Brian David Willis

Digital Editor: Nir Z

Digital Editor: Scott Hendricks

Drums: Nir Z.

Electric Guitar: Derek Wells Electric Guitar: Troy Lancaster Engineer: Justin Niebank Featured Artist: Trace Adkins Gang Vocals: Brett Tyler Gang Vocals: David Garcia

Gang Vocals: HARDY Lead Vocals: Blake Shelton

Mastering Engineer: Andrew Mendelson

Mixing Engineer: Justin Niebank

Percussion: Nir Z.

Producer: Scott Hendricks Production: Scott Johnson Programming: David Garcia

Programming: Nir Z Vocals: Trace Adkins Writer: David Garcia Writer: Brett Tyler Writer: Michael Hardy

Pandora



Swish Swish (feat. Nicki Minaj) 🗉

Katy Perry

From the album Witness (Deluxe) (Explicit)

LYRICS

They know what is what But they don't know what is what They just strut What the f**k?

See All Lyrics

SONG CREDITS

A&R: Lauren Glucksman

Additional Producer: PJ "Promnite" Sledge Additional Producer: Noah "Mailbox" Passovoy

Associated Performer: Duke Dumont

See All Song Credits



YouTube

Music in this video

Learn more

Listen ad-free with YouTube Premium

Song Thank You (Remaster)

Artist Led Zeppelin

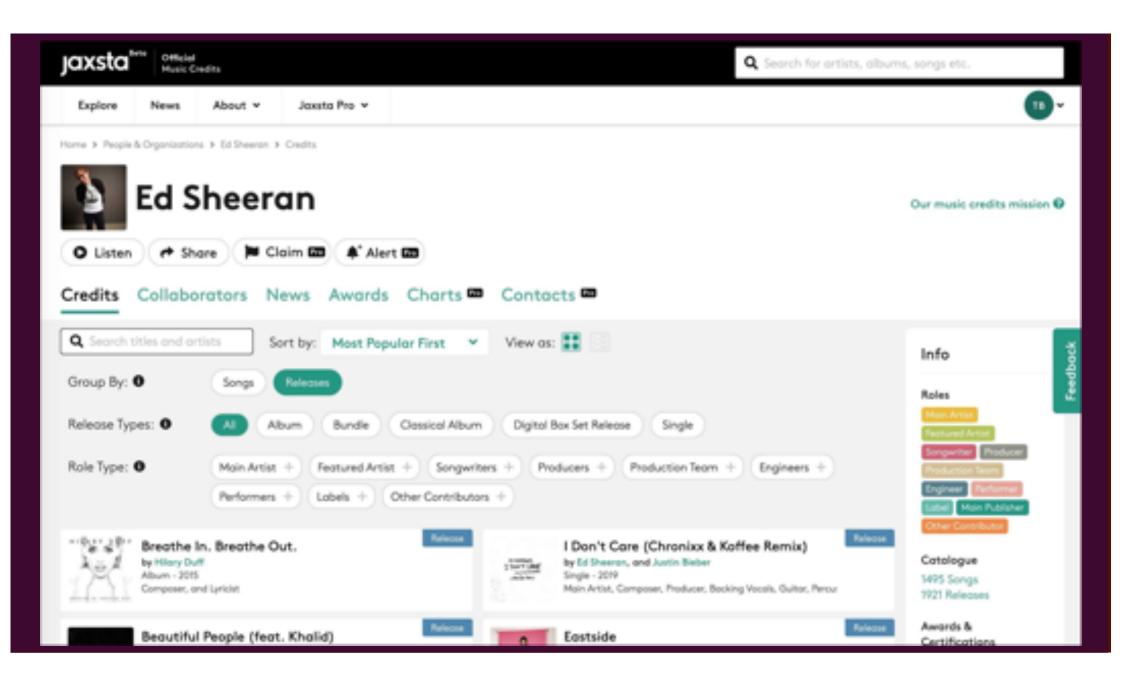
Album Thank You

Writers Jimmy Page, Robert Plant

Licensed to WMG (on behalf of Atlantic Records); LatinAutor - Warner Chappell, UNIAO

YouTube by BRASILEIRA DE EDITORAS DE MUSICA - UBEM, ASCAP, CMRRA, PEDL,

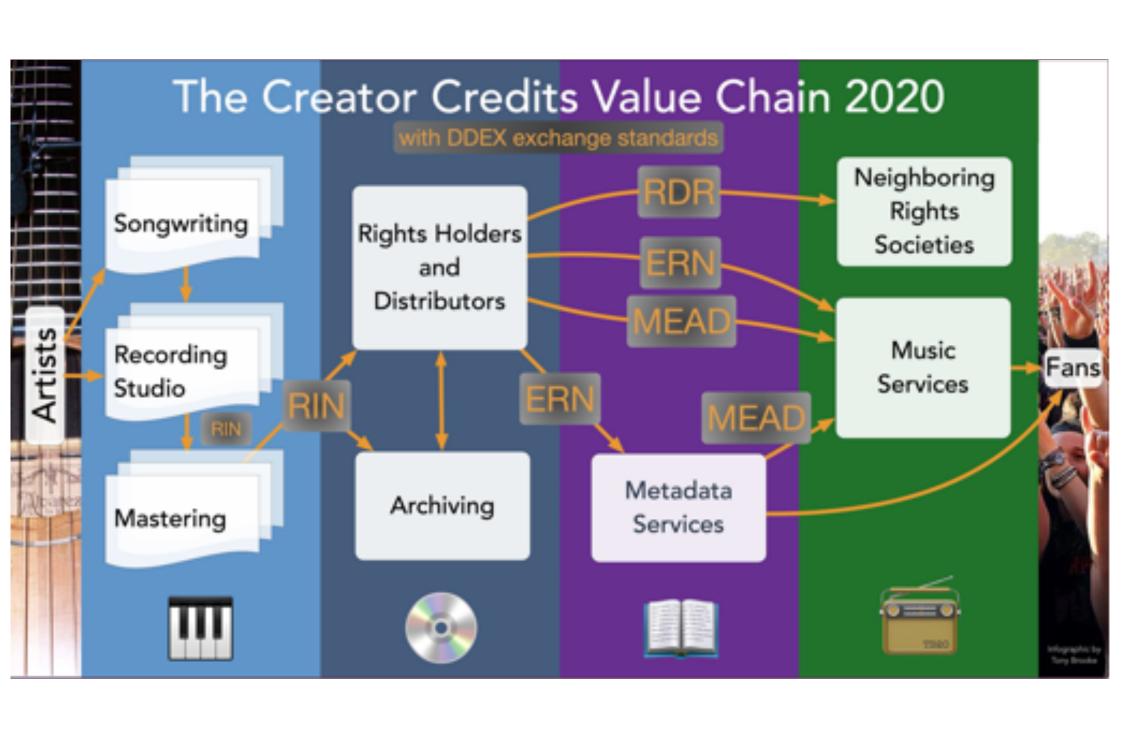
LatinAutor, Warner Chappell, and 9 Music Rights Societies

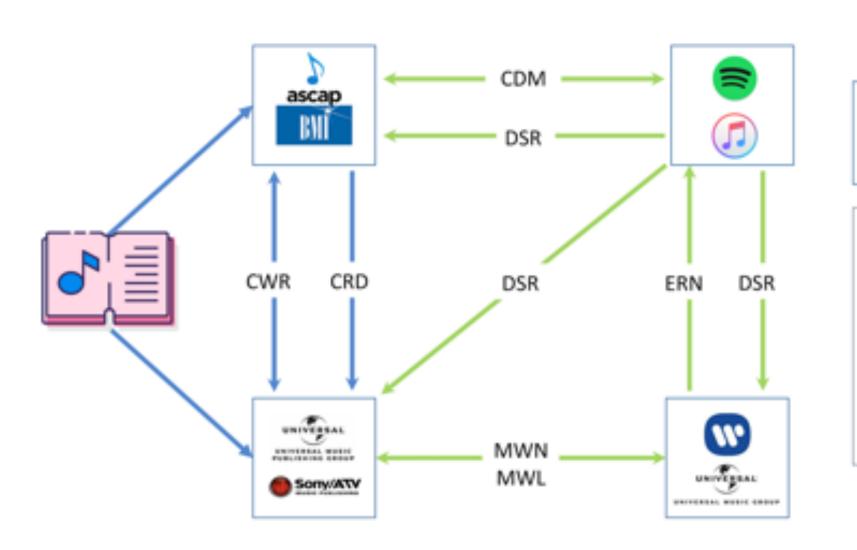


Credits Are Now Ubiquitous

- A music service reports that spin-weighted coverage of credits (beyond Main Artist) is between 86% and 94%
- Every recording copyright holder delivers credits
 - o Major Labels
 - o Indie Labels
 - All Independent Artist Distributors
- But not all roles are being delivered by some indie sources
- And some data needs refreshing/reprocessing

Today's Credits Value Chain





Other Other

CWR – Common Works Registration

CRD - Common Royalty Distribution

CDM - Claim Detail Message

MWN/MWL - Musical Works Notification & Licensing

ERN – Electronic Release Notification

DSR - Digital Sales Report

How Credits Affect the Market, Creators, and Payments

How Credits Affect The Market

- Including Credits Boosts Discovery and Revenue
 - New content discovery: voice and more
 - Increases user engagement: "foregrounding"
 - o Improves user search results
 - Differentiates music service interfaces (featured artists, compilations)
 - o Improves Search Engine Optimization (SEO for web)
 - Fuels data science for algorithmic playlisting

How Credits Affect Creators

- Credits Foster Creator Careers
 - o Mailbox money
 - o Getting the next gig
 - o New fans
 - o Moral right of attribution

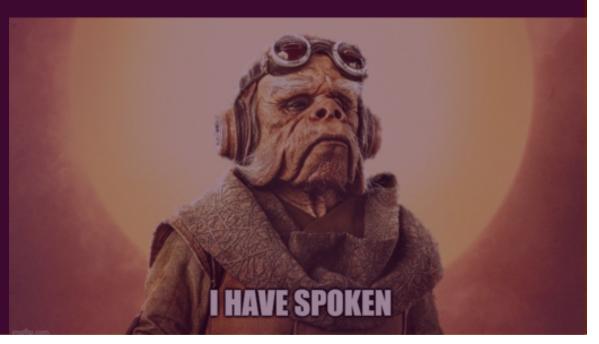
How Credits Affect Payments

- Make matching more precise
 - Identifiers vs text strings
 - Music service artist landing pages
- More accurate activity logging and reporting
 - O Less "Black Box" royalties
 - Less money held in suspense
- More accurate, faster payments to the right people
- Less manual detective work
- Remaining manual work is easier

Capturing Credits At The Point Of Creation In The Studio

Capturing Credits In The Studio

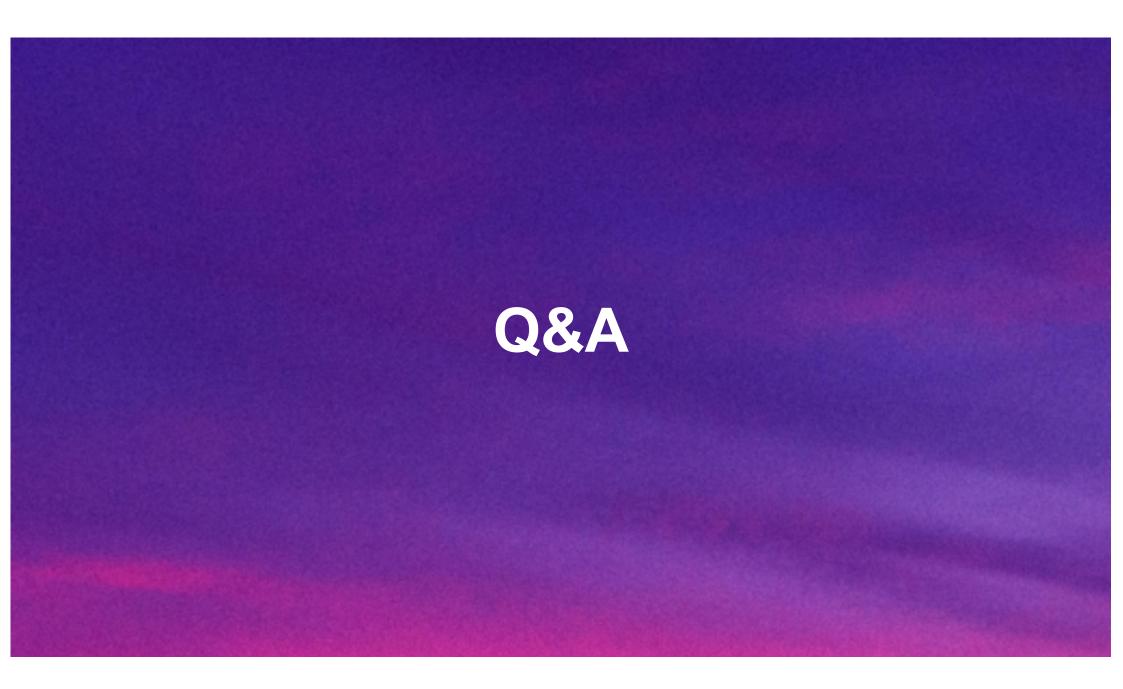
- Capturing at the point of creation solves some of our industry's most fundamental problems.
- Fixing data once is vastly more efficient than redundant fixes at many downstream systems.
- Diverse market of tools.



How to Gather In The Studio

- → Sound Credit (Soundways)
 - ◆ sound.credit
- → Veva Collect (Veva Sound)
 - vevacollect.com
- → Session
 - session.id
- → Splits (Jammber)
 - ◆ jammber.com
- → SongSplits
 - songsplits.com
- → Reveel
 - reveel.id





Takeaways

- The pipeline is done, and credits are ubiquitous
- Everyone can handle it
- Just need to collect credits in the studio and send this data downstream
- Collect credits and identifiers
- Use tools that export the .rin format
- Give .rin to the label/distributor
- Check that your label/distributor delivers credits to music services
- For previous releases: Just send an update

Resources

- DDEX on RIN and communicating credits:
 - https://ddex.net/rin
 - Intro videos: https://ddex.net/resources-press/
 - https://kb.ddex.net/display/HBK/Contributors%2C+Artists+and+Writers
 s
 - https://kb.ddex.net/display/HBK/Artist+Roles+and+DisplayCredits
- Music Biz August 2020 panel:
 - o https://vimeo.com/449876211
- Music Biz / IAFAR Neighboring Rights webinar covering money owed to "audible" contributors:
 - o https://vimeo.com/411157054/e08e1cd1dc
- AFM & SAG-AFTRA Intellectual Property Rights Distribution Fund:
 - o https://www.afmsagaftrafund.org/

Thanks!

Appendix

Consumers and Artists Want It

- Petitions
- Recording Academy's "Behind the Record" campaign: 2019 and 2020
- Industry Press



20____19

God's Country

(BLAKE SHELTON)

Producer: Scott Hendricks Writers: Jordan Schmidt, Devin Dawson, Michael Hardy Lead Vocals: Blake Shelton Guitar: Ilya Toshinsky Pedal Steel Guitar: Russ Pahl Acoustic Guitar: Ilya Toshinsky Electric Guitars: Troy Lancaster, Tom Bukovac Drums: Nir Z. Backing Vocals: Perry Coleman, Devin Dawson, Kara Britz Percussion: Nir Z. Bass Guitar: Jimmie Lee Sloas Piano: Gordon Mote Digital Editors: Brian David Willis, Scott Hendricks Assistant Mixing Engineer: Drew Bollman Additional Engineers: Scott Hendricks, Jacob Durrett Mixing Engineer: Justin Niebank Assistant **Engineers:** Tate McDowell. Kam Luchterhand, Charlie Marshall, Josh Ditty Engineer: Justin Niebank Mastering **Engineer:** Andrew Mendelson Production: Scott Johnson Programmer: Blake Bollinger

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PartyList
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    SoundRecording P-00001

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    ProjectList

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    Project J1

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    SessionList

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   Session O4
                             </Party>
   Session O6
```

Tomorrow's Credits Will Include

- Parts of the pipeline can handle (but data isn't common yet)
 - o Pronunciation
 - Country of Origin: Party
 - Country of Origin: Recording
 - o Samples
 - Cross-domain links (Movies, TV Shows)
 - o Biographies
 - o Awards
 - o Charts